



SAYING GOODBYE, CELEBRATING GROWTH

A FRANCHISEE'S JOURNEY

It's never easy to say goodbye, especially to someone who's been a valued part of our TSS Photography family for over 20 years. While we'll certainly miss the impact they've made across our network, we're equally excited to welcome a new owner who's ready to carry the business forward.

This transition is part of a broader journey that began nearly a decade ago. The outgoing franchisee - who, believe it or not, discovered TSS in a newspaper ad (remember those?) - has now successfully sold their franchise in three phases over the past nine years. The final sale just closed, and with it, we mark the completion of an incredible run.

Their multi-stage exit strategy reflects the strength and scalability of the TSS model. In total, the franchisee realized an outstanding return on their initial investment - growing the value of the business by over 600%.

"James Calabrese and the entire team at TSS corporate played a pivotal role in each of my franchise sales over the years. From sourcing and qualifying potential buyers to helping structure the deal terms and guiding the process through to completion, their support was invaluable. I was especially impressed with how quickly the new owners were trained and ready to uphold the level of service our clients expect. I'm certainly going to miss TSS and the relationships I built over the years, but knowing my accounts are in great hands makes stepping away much easier."

Transitions like this highlight what we strive for at TSS: building businesses that last, evolve, and ultimately become legacy-worthy assets.

If you're ready to start building something just as meaningful, reach out - we'd love to help you take the first step.

Contact James: james.calabrese@candid.com or 405-951-7114